

EVIDENCE-BASED SCORING

AUDITABLE BIDS

WEIGHTED RUBRIC

# Every bid, judged against the RFP it answers.

Every technical, commercial and compliance response scored against your weighted RFP criteria, with a citation behind each score and a normalized, consensus-ready scorecard your auditor can defend.

INDUSTRIES

Oil & gas refining · Petrochemicals & chemicals · EPC & turnkey projects · Power & utilities · Metals, mining & cement · Public-sector & PSU tenders

WORKS WITH

PDF proposals · Weighted rubric

BUILT FOR

CPOs & procurement heads · Tender & contracts teams · PSU & government procurement cells · Infrastructure & EPC bid teams

Days, not weeks

EVALUATION CYCLE ON LARGE, MULTI-PACKAGE TENDERS

Every score cited

EACH CRITERION LINKED TO A LINE IN THE PROPOSAL

One weighted rubric

TECHNICAL · COMMERCIAL · COMPLIANCE ON ONE AXIS

## A spreadsheet or an expert panel. Neither leaves a trail.

APPROACH A

**Spreadsheet scoring**  
Each evaluator fills a grid by hand. Weightings drift, scores aren't comparable, and “why did this vendor win” has no paper trail.

APPROACH B

**Consulting / TPE panel**  
An expert panel scores in a room. Costly, slow, and a point-in-time opinion you can't re-run when scope or the vendor set changes.

HUMAINEETI

**RFP Score**  
An AI rubric scores every proposal against your criteria — a citation behind each score and a full audit trail. Consistent, explainable, re-runnable.

**One weighted rubric across every evaluation axis** Technical, commercial and compliance on a single weighted rubric — and every score cited back to the proposal it came from.

| ONE WEIGHTED RUBRIC ACROSS EVERY EVALUATION AXIS                                                                                                                                                                        |                       |                       |                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|----------------------|
| AXIS 01<br>Technical                                                                                                                                                                                                    | AXIS 02<br>Commercial | AXIS 03<br>Compliance | EVERY SCORE<br>Cited |
| It reads every technical, commercial and compliance response against your weighted RFP criteria, scores each requirement with a citation back to the source page, and produces a normalized, consensus-ready scorecard. |                       |                       |                      |

## At a glance

|                                                  | SPREADSHEET | EXPERT PANEL | RFP SCORE |
|--------------------------------------------------|-------------|--------------|-----------|
| Every score cited to the source proposal page    | —           | —            | ✓         |
| Consistent weighting across all evaluators       | —           | —            | ✓         |
| Technical, commercial & compliance on one rubric | —           | ✓            | ✓         |
| Re-run instantly when scope or vendors change    | —           | —            | ✓         |
| Outlier & bias flags on inconsistent scoring     | —           | —            | ✓         |
| Full audit trail for procurement governance      | —           | —            | ✓         |

## What you get

- › Every technical, commercial and compliance response read against your weighted criteria
- › A normalized, consensus-ready scorecard for the committee
- › Instant re-run when scope, weights or the vendor set changes
- › Each requirement scored with a citation back to the source page
- › Outlier and bias flags on inconsistent scoring
- › A full audit trail your procurement governance can defend

INCLUDED FREE · DEMO + POC · ONE PAST TENDER · YOUR RUBRIC · NO COST

### Score one closed tender on evidence — compare it to what you decided.

#### HOW IT RUNS

- You pick a closed tender and share the RFP plus the bids received
- We build your weighted rubric and run the full evaluation
- You compare the cited scorecard against the decision you actually made

#### WHAT YOU PROVIDE

- One RFP document and the bid responses received
- Your evaluation criteria and weightings
- 60 minutes with an evaluator to calibrate the rubric

#### WHAT YOU GET BACK

- A normalized scorecard with a citation behind every score
- Outlier and bias flags across evaluation axes
- An audit pack you can put in front of a governance committee

ONE FREE ENGAGEMENT · DEMO + POC

**Score your next tender on evidence.**

[humaineeti.ai/rfp-score](https://humaineeti.ai/rfp-score)